



Positioning **INDIA** as a Global Business Hub





India is quickly emerging as a global business hub, attracting companies from around the world to its shores. With a large and rapidly growing economy, a young and talented workforce, and a pro-business government, India offers a wealth of opportunities for businesses looking to expand their operations.

One of the key factors driving India's rise as a global business hub is its strong and stable regulatory environment. The Indian government has made significant progress in recent years in simplifying regulations and reducing bureaucracy, making it easier for businesses to operate in the country.

Another key advantage of doing business in India is its large and rapidly growing middle class. As more and more Indians enter the middle class, they are driving demand for a wide range of products and services, creating opportunities for businesses across a variety of industries.

At TLGS Consulting Group, we are passionate about helping our clients capitalize on the increasing opportunities presented by India's emergence as a global business hub. With our deep understanding of the Indian market, our experience navigating the country's complex regulatory environment, and our unwavering commitment to excellence, we are the partner of choice for businesses looking to succeed in this exciting and rapidly evolving market.

Whether you are looking to expand your operations and sales in India, establish a presence in the country, or looking for facilitation in handling Government Affairs, Regulatory Consulting, Promote Imports and Exports, or simply explore the diverse possibilities presented by this dynamic ecosystem, TLGS Consulting Group is here to help.



OUR 360° REGULATORY SPECTRUM

Streamlining regulatory affairs through expert guidance and strategic solutions



Get dedicated end-to-end support from our **Regulatory Affairs Specialist**



Stay up-to-date on relevant industry policies, laws, and regulations with our **Fortnightly Reports**



Mitigate Risk of any show-cause or any other notice(s) from authorities through our regulatory know-how



Handle **Compliance** concerns with confidence



Help you maintain **Regular Engagement** with key stakeholders



Weekly meeting to brainstorm on actionables, roadmap & strategy



Hold **In-person meetings** with relevant stakeholders



Help you **Engage with Regulators** to represent your organization's interests and achieve regulatory targets



Expert opinion on **Interpretation & Applicability** of regulations to shape management decisions



Proficient guidance on regulatory targets and **Strategic Planning** to achieve policy objectives



Get access to **TLGS Senior Advisory Board** and Domain Experts for strategic and regulatory advise

GOVERNMENT AFFAIRS CONSULTING

Navigating the intersection of business and government to achieve strategic goals



Full-time **Government Affairs Expert** to represent you in New Delhi



Coordinating meetings with relevant Government Authorities



Preparing and filing **Representations, applications, and other submissions** with Government Authorities



Weekly Meeting to exchange notes on client's imminent requirements & our inputs with snapshot on current developments & synergies



Maintaining **regular communication** and **engagement** with key stakeholders



Assisting with **general or special inquiries** through in-person visits to Government Offices



Get access to **TLGS Expert Board** for necessary insights on managing Government Affairs.

ACTING AS INDIA REPRESENTATIVE OFFICE

Providing seamless communication, visibility and coordination for expanding your business in India
Your go-to partner for success in India



Showcasing TLGS New Delhi Head Office as your **Associate Office/ India Office**



Dedicated India Office Representative (IOR) as your India Office Point of Contact / **Delhi Office Representative (DOR)**



Dedicated India office **enquiry Contact Number**



Day-to-Day handling of Communications/ Emails/ Letters



Using **Conference Rooms** (with VC Equipments) for India Meetings



Pick and Drop Services from New Delhi International Airport to Office

BUSINESS DEVELOPMENT SERVICES

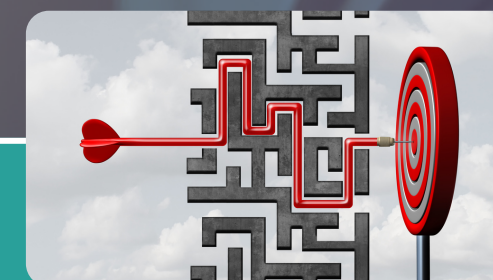
Unlocking your business's growth potential through strategic planning and targeted execution



Full-Time seasoned **Business Development Expert (BDE)**



Get access to **TLGS Senior Advisory Board** for strategic advise



Weekly Meeting for precise targeting of Products, Services and Key Buyers



Formulation of **Go-2-Market Strategy** with TLGS Team



Reaching out to relevant **Authorities/ Stakeholders** by TLGS Team



Weekly BD Report for identified Products/ Services and Target Buyers



In-person meetings with relevant stakeholders

TENDER MANAGEMENT SERVICES

Maximizing your success in the bidding process through comprehensive tender management services



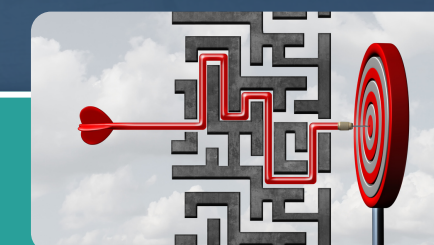
Dedicated & Seasoned **Tender Expert (TE)** for end-to-end support



Weekly Meeting for identifying-
(i) Focused Products/Services
(ii) Target Buyers for which tenders/
RFPs/ EOIs



Bi-Weekly Tender Search Report for
identified Products/ Services and
Target Buyers



Complete evaluation & analysis of
selected tender by Tender Expert
followed by meetings



Preparation of **bid documents** for
selected tender and submission of
the bids as per Tender Guidelines



Participation in **Techno-Commercial
Meetings/Pre-Bid Meetings** as per
necessity



Get access to **TLGS Senior Advisory
Board** for strategic advise

EXPORT PROMOTION SERVICES

Increase your reach in the global market with our professional export promotion services



Obtaining **End User Certificates** in requisite formats



Doing **Due Diligence** of potential buyers and structuring the export transactions



Negotiating contract terms, advances, delivery schedules, test requirements, Item price, qualitative requirements



Finalising and drawing the Contracts, **analysing risks**, determining tax liabilities



Finding **Logistics** Services Partner, chartering vessels, concluding shipping contracts



Obtaining requisite permissions from Indian government authorities and buyer government authorities

EXPORT PROMOTION SERVICES

BA003



Increase your reach in the global market with our professional export promotion services



Identifying potential buyers, partners, and distributors, and helping you navigate the complexities of cross-border trade



Expert guidance on legal and regulatory requirements, primarily in the defence sector of various countries



Open **Liason/ Associate Offices** in foreign countries as recommended based on feasibility and sales volume

IMPORT FACILITATION SERVICES

Expand your business beyond borders with our cutting-edge import facilitation services and harness the power of international trade for exponential growth and success



Identifying **potential partners and suppliers** in target markets and facilitate **business matchmaking** to establish new partnerships and expand your import capabilities



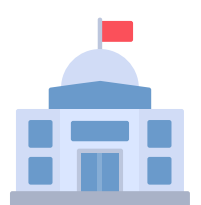
Expert guidance needed to succeed in international markets, such as **export regulations, logistics, business environment, geo-strategic inputs** and bridging differences in way of conducting business



Get assessment on your **export readiness**, including your capacity to meet international regulations and standards, and provide recommendations to address any gaps.



Identifying **relevant trade shows and events**, planning your participation, and **develop strategies to maximize the impact** of your participation



Facilitation from Embassies on both sides



Dedicated Import specialist for handling communication, mails and meetings



Weekly meetings with TLGS team to tailor and curate import promotion strategy.



Stay up-to-date on market trends through our **fortnightly reports**

END-TO-END FUNDRAISING SUPPORT

From strategy to execution, we provide end-to-end fundraising support to help companies secure the capital they need for growth and success



Fundraising Strategy

Customized strategies for funding success and investor interest



Investor Research and Targeting

Targeted outreach to connect with industry-aligned investors



Pitch Deck and Materials

Compelling materials that communicate value and growth potential



Financial Modeling and Valuation

Expert analysis for optimal investment terms



Due Diligence Support

Streamlined processes and comprehensive documentation



Investor Meetings and Negotiations

Facilitating connections and negotiating favorable terms

END-TO-END FUNDRAISING SUPPORT

BA005



Funding Source Connections

Networking for access to venture capital and angel investors



Grant and Government Funding Assistance

Expert guidance for accessing grants and incentives



Post-Funding Support

Strategic guidance for capital utilization and investor relations

LEGAL SERVICES

Our seasoned legal professionals offer expert advice and strategic representation, providing tailored solutions that meet your legal needs with the utmost professionalism and effectiveness

LA001



CORPORATE

- Enabling Foreign Collaborations, Joint Ventures and Arrangements, Consortiums etc
- Drafting of Commercial Documents, Business communication
- Preparing Files for Licenses, Permissions, Certifications, Registrations
- Drafting MoUs, Agreements, NDAs, NCAs, Employee Contracts, Retainership Agreements, Logistics documentations
- Setting up Companies or entities Globally

LA002



LITIGATION

- Court cases in the Supreme Court, various High Courts, District Courts, Tribunals, Commissions e.g. NCLT, NCLAT, PMLA Tribunal, TDSAT, APTEL, ITAT, CAT etc.
- Preparing & sending Legal Notices, Managing Court cases, Police matters
- Getting Legal opinions from Ex-Supreme Court Judges/High Court Judges or Senior Officers
- Strategic pre-litigation advice, assistance in settlements, handling enforcement/execution of the decrees/awards
- Handling Departmental Enquiries/Service Matters
- Outstanding Recovery

LEGAL SERVICES

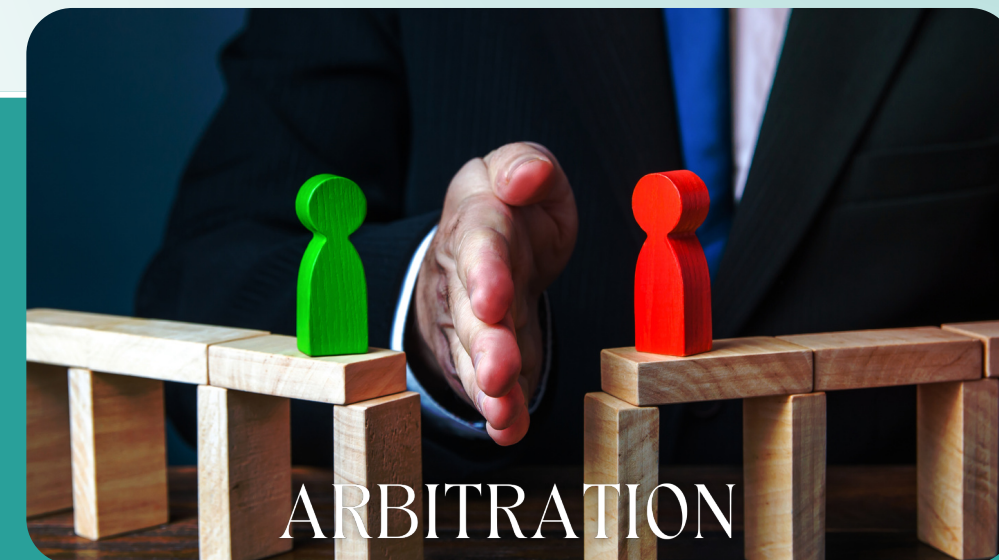
Our seasoned legal professionals offer expert advice and strategic representation, providing tailored solutions that meet your legal needs with the utmost professionalism and effectiveness

LA003



- Represent clients and provide legal assistance in matters relating to economic offences, white collar crimes before CBI, ED, SFIO, EOW, CVC, DGGI, DRI, Customs et al.
- Assisting clients facing investigation or regulatory litigation before CCI, CBDT, SEBI et al.
- Legal Advice on cross-border and domestic regulatory and criminal investigations and enquiries.

LA004



- Represent clients in mediation and arbitration both domestically and internationally through our arbitration practice.
- Negotiate settlement agreements and represent clients in the defence of various claims in Indian courts, administrative bodies, and arbitration proceedings

FEATURED PROJECTS

We have successfully delivered a diverse range of projects across various industries, helping our clients achieve their goals and drive growth



Reliance

- Provided regulatory and legal advisory by working closely with the client to understand their specific needs and objectives and provided expert guidance on regulatory compliance and legal matters.
- Our Expert Team's extensive knowledge of Indian regulations and legal frameworks allowed us to provide Reliance with practical solutions to the complex legal issues.



Tata 1mg:

- Facilitated regulatory permits, drug licenses and other necessary approvals from various authorities.
- Offered regulatory guidance & formulated strategy to penetrate the E-Pharma industry in India
- Ensured compliance with all relevant regulations to bring products and services to market.
- Licenses obtained: Drug Licenses, CTE, CTO Licenses, Bio-Medical Waste Authorisation, Trade License, Clinical Establishment Permits



Jubilant Foodworks (Domino's)

- Facilitated the renewal and procurement of store licenses from relevant authorities.
- Managed end-to-end processing of renewal of existing licenses and obtaining licenses for new outlets.
- Ensured adherence of stores/ outlets to all applicable regulations

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Omaxe Limited

- Provided Legal Advisory and Expert Guidance on their legal matters before various High Courts, NCLT & Supreme Court of India
- Provided Government Affairs Consulting along with Corporate Legal Services



Bata India Limited

- Provided professional assistance in preparation, compilation and reconciliation of GST Data.
- Handled Government Affairs and provided Legal opinions



HITES

- HLL Infra Tech Services Limited, known as 'HITES' is a 100% subsidiary of HLL Lifecare Limited(A Mini Ratna PSU) under Ministry of Health and Family Welfare, Government of India. HITES is specifically positioned towards catering to the requirements of Medium to Large Public Hospitals primarily within the country as well as small forays overseas.
- TLGS Team is assisting HiTES across the board with various services like Project Management Consulting, Due Diligence, Tender Advisory, Fund Raising, Business Development, Export Promotion, Litigation, Arbitration & Corporate Advisory.

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Prestige Group

- Prestige Group is India's leading and most successful developers of real estate and the only Crisil DA1+ rated developer in India. The Group has delivered 150 million + sq feet constructed area.
- TLGS team provides Litigation & Arbitration Advisory, handles their matters in Hon'ble Supreme Court and other forums and assists in Investigation consultancy.



TTAADC

- The Tripura Tribal Areas Autonomous District Council is created by legislature under Schedule VI of the Constitution of India for internal autonomy, self-rule, and preservation of socio-ethnocultural identity of the Tribals of State of Tripura. TTAADC controls around 70% of Tripura and has its own legislature, executive & partly judiciary.
- TLGS is consultant to TTAADC in spearheading developmental projects, regulatory/policy advisory, Project Management, Legal Affairs, Due Diligence & representing them before Central Government as well as Foreign Bodies.



Boğaziçi

- Boğaziçi Defense Technologies Industry and Trade Inc. is involved in R&D, design and production of the Drone Detection and Neutralization System and Fire Suppression and Extinguishing System.
- TLGS is their Business Development Partner, Regulatory Affairs Consultant, Trade Promotion Adviser and Legal Firm in India.

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DotPe

- Assistance and support in documentation and preparation of relevant material in completing the conditions precedent for fundraising rounds.
- Due-diligence for transaction in reference to local law and regulatory issues.
- Strategic advisory and negotiations in the culmination of DotPe- Mitsubishi UFJ Financial Group, Inc. fundraising rounds.



Suraksha ARC

- Suraksha Asset Reconstruction Limited (“Suraksha ARC”) is one of the leading RBI approved ARC in India dealing in resolution of stressed assets.
- TLGS team is assisting Suraksha ARC in the litigation before NCLT, NCLAT, Hon’ble Supreme Court, High Courts, other Courts, Tribunals & Commissions, including matters pertaining to investigations & enquiries as well as Arbitrations.



Sri Krishna Jewellers

- Sri Krishna Jewellers is India’s leading gold and diamond jewellery organisation having multiple stores and interests in India, US and Hong Kong. It is a household jewellery brand in Southern India.
- TLGS looks after Due Diligence, Litigation, Investigations, Enquiries, Financial regulations, and Business Development for the group.

FEATURED PROJECTS

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Imtac

- Imtac is leading global player offering geo-fencing, geo-tracking and university management systems. It is part of a multinational conglomerate S & T based in Oman.
- TLGS team over the past few years has constantly provided Business Development services, Tender management services, Government Affairs consulting and outstanding amount recovery services to Imtac.
- We also successfully helped them to procure orders for human tracking systems and vehicle tracking systems in many corporations across the country.



Satin Creditcare

- Formulated compliance strategy in line with foreign currency borrowing parameters under FEMA Regulations
- Offered end-to-end advisory and assistance in raising External Commercial Borrowings (ECB) from responsibility Investments AG
- Advisory on financial planning, debt restructuring and issue of NCDs.

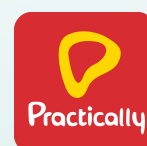


M Pokket

- TLGS provides Mpokket with comprehensive Regulatory Affairs Consulting Services to help them navigate potential risks and ensure regulatory compliance.
- Expert guidance and support in defining policy objectives and provide access to a network of experienced professionals who offer strategic and regulatory advice.
- Regular engagement with key stakeholders.

FEATURED PROJECTS

We have successfully delivered a diverse range of projects across various industries, helping our clients achieve their goals and drive growth



Practically

- Our team provided advice on formulating a strategy for achieving traction and generating revenue, as well as developing business opportunities in India, with a focus on B2G partnerships, regulatory compliance, and collaborative initiatives..
- Offered advice on regulatory compliance and devised a strategy to penetrate the E-Learning sector.



YFC Group

- Spearheaded fundraising efforts for YFC Group in executing multi-million Delhi Metro Rail Corporation Project.
- Identified and facilitated conferences and meetings with HNIs/ Financial Institutions.
- Facilitated strategic collaborations & partnership for the execution of the Metro Rail Project.



Greatvalue Capital

- TLGS Consulting Group facilitated procurement of licence from Securities and Exchange Board of India (SEBI) to operate and manage a ₹1,500-crore distressed asset alternative investment fund (AIF).

FEATURED PROJECTS

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Alankit Group

- TLGS offered end-to-end tender management services and comprehensive support throughout the tendering process. It included understanding the requirements of the tender, drafting and submitting the tender document, to post-tender follow-up and negotiations.
- Our team ensured that all necessary documentation and paperwork were completed accurately and submitted on time. We also provided regular updates to the client throughout the tendering process, to keep them informed of progress and any changes or developments.



Genins Insurance Co.

- Comprehensive evaluation of TPA Process in Indian Health Insurance regime.
- Preparing modules for software/ applications
- Regulatory and Compliance advisory vis-a-vis hospital networking, e-payment, and cashless authorisation, reward and penalty.



Perfumologist

- TLGS provides Perfumologist with end-to-end Business Development Services focusing on market expansion and curating Go-2-Market strategies to launch new product lines and perfumes.
- Handling necessary representations and applications with relevant government stakeholders.
- Assistance and support in procuring essential materials for production and regular engagement with key stakeholders.

FIRST EVER INDIA-LUXEMBOURG SUMMIT HELD AT LUXEMBOURG



On October 1st, 2022, TLGS Consulting Group Pvt Ltd and Brahmashira Astra Bharat Pvt. Ltd. in association with the Luxembourg Government, Lux Innovation, and Institute of Chartered Accountants of India (ICAI) organised the first 'Luxembourg-India Summit' supported by the Embassy of India in Belgium, Luxembourg, and European Union.

The event witnessed wide participation from the Indian Government, the Indian Embassy, NITI Aayog, ICAI, Lux Innovation, the Luxembourg Government, Indian Defence, DRDO, and Industry experts from ArcelorMittal, Amazon, Microsoft, and SES among others expressing their views about the readiness of both Indian & Luxembourg economy to welcome newer business and trade opportunities. It was a first-of-its-kind summit which saw delegates from various Indian Government Organisations who together explored several business and trade opportunities.

Lucrative business options like building an eco-friendly infrastructure for defence start-ups, innovative financial perspectives that EU could provide for Indian businesses and business avenues available to Europe in the B2G segment in India were discussed in the event. The Lux-India Connect marks the beginning of shaping newer ties in Defence manufacturing, business development, Regulatory regimes for FDI in India and EU and the evolving landscape of MSMEs and Start-ups in India.



OUR SISTER CONCERN BSA BHARAT SIGNED MOU WITH DEFENCE PSU MUNITIONS INDIA LIMITED (MIL)



India's leading Defence PSU Munitions India Limited and our sister concern Brahmashira Astra Bharat Pvt. Ltd. have entered into a Memorandum of Understanding (MOU) for R&D cooperation, development, manufacturing and incubation of start-ups in Defence and aerospace sectors. The MoU was executed on 18th October at the 12th Edition of DefExpo 2022, the flagship Defence exhibition of India, that was held at Gandhinagar, Gujarat from 18-22 October, 2022. Through this association, both parties intend to cooperate, pursue research and development, and collaborate in designing, manufacturing and incubation of new tech start-ups to address opportunities in the Indian Defence and aerospace sectors as well as exports to friendly nations.

Munitions India Limited, Chairman & Managing Director, Sh. Ravi Kant Maheshwari, IoFS, noted that "This Memorandum of Understanding (MOU) between Munitions India Limited and BSA Bharat will provide a boost to the dynamic and high-octane defense ecosystem which pivots around self-reliance and indigenization and keep pace with change and respond quickly to shifting requirements of the Armed Forces in India and overseas."



OUR EXPERTS



Ex-Chairman & Managing Director, Airports Authority of India, Government of India

DR. V.P. AGRAWAL




Ex-CMD, National Small Industries Corporation, Ex-Chairman, NSIC Venture Capital Fund

P. UDAYAKUMAR



AVSM, VSM (Retd.) Ex-Member, Armed Forces Tribunal IEM, RINL, Cement Corporation of India

AIR MARSHAL NARESH VERMA



Ex-Head of Infrastructure, Indian Army

MAJOR GENERAL SANJEEV JAIN



Central Council Member, ICAI, Vice Chairman, ICAI's Committee on MSME & Start-up

CA (DR.) RAJ CHAWLA



Ex-Registrar Supreme Court of India


DR. KARAN GARG

OUR EXPERTS



**Ex-Director
Finance, BHEL**

SUBODH GUPTA



**Ex - NASA, Sandia
National
Laboratories, GE
Ex - Princeton
University**

DR. NANDULA P. SASTRI




**Ex- Deputy
Advocate General**

M. K. GARG



**Ex-Head (Strategy,
Products & Business
Development)
Sohar International
Bank, Ex-Chief
Consultant, Indus
Funds**

MR. DINESH MANJUNATH



**Ex- Judicial Member,
Income Tax
Appellate Tribunal,
Government of India**

MR. INDER PAUL BANSAL



**Ex-Director,
Tata Consultancy
Services**


CA SOMYA SATSANGI

OUR EXPERTS




**Ex-Chief Inspector
of Armaments
SSB, Central Armed
Police Force**

COL. A.P. SINGH (RETD.)



**Ex-Scientist &
Additional Director,
CFEES, DRDO**

DR. H. L. YADAV



**Ex-Scientist 'H' &
Director, DRDO**

DR. SURANJAN PAL




Ex-Director, ICAI

VIJAY KAPUR



**Ex-Judge
District
Consumer
Forum, New
Delhi**

POONAM MALHOTRA



**Professor IIT,
Bhubaneswar**

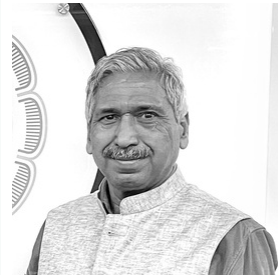
MR. SAROJ KUMAR NAYAK

OUR EXPERTS



**Former Professor,
Cambridge
University**

DR. SUDHIR CHOPRA




**Ex-Scientist &
Additional Director,
DRDO,
Government of India**

MR. ANIL BADOLA



**Ex-Secretary,
Aeronautical
Research &
Development
Board, DRDO**

DR. MAITREYEE NANDA



**Ex-Scientist &
Additional Director,
CFEES, DRDO**

DR. MARTHA N. REDDY



**Ex-Scientist &
Additional Director,
Defence Research
Development
Organisation**

DR. VIDHYA SAGAR



**Forensic Audits,
Valuations,
Investments**

CA VINOD GODARA

FOREIGN COLLABORATIONS & PARTNERSHIPS

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Elbit Systems | Acoustic Gun-Shot Detection Solution

Cellebrite Limited | Digital Intelligence Solutions

RAD Communications | IP Traffic Encryption Devices

Bogazici Defence | Anti-Drone Solutions

CopterPix | UAV Systems

Ateros | Tactical Wireless Intelligence

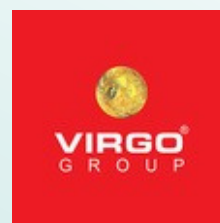
Prisma Photonics | Perimeter Sensing Solutions

IntellSig | Technical Surveillance and Counter

Measures

OUR COLLABORATIONS

Collaborating with world-class partners to deliver exceptional value and service to our clients



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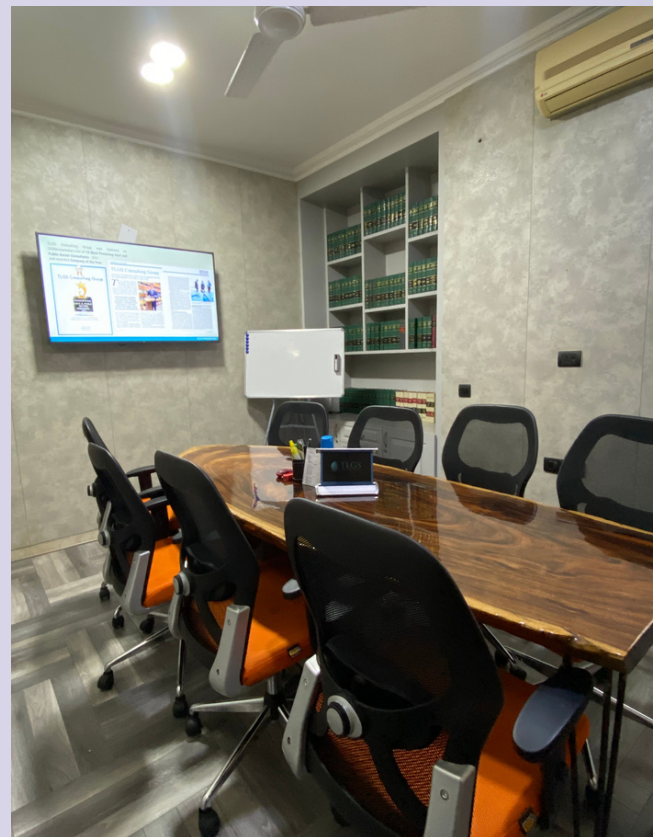


OUR HEAD OFFICE - NEW DELHI

Located in one of the most prestigious areas of Delhi, provides a prime location for conducting business, with easy access to key government offices, embassies, and other important business centers.

We are proud to have such a beautiful and welcoming space that inspires productivity and creativity, and we look forward to welcoming you to our office soon.





OUR BRANCH OFFICE - NOIDA





Seek expert advice from our experienced professionals.
Call +91 7669006430



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